

Holmans - Management Rights Industry Benchmarks

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	Average	Gross Profit %	High	Gross Profit %	Low	Gross Profit %
Hire Income						
Hire Items	865		1,746		2,209	
Hire Expenses	(450)		(0)		(1,701)	
	415	48%	1,746	100%	508	23%
Cleaning						
Cleaning Income	20,639		98,392		44,293	
Cleaning Supplies	(1,039)		(739)		(0)	
Cleaning Contractors & Wages	(11,120)		(42,771)		(36,268)	
Cleaning Superannuation	(351)		0		0	
	8,129	39%	54,883	56%	8,025	18%
Credit Card Charges						
Credit Card Income	14,771		18,477		4,398	
Merchant Fees	(4,011)		(3,199)		(2,390)	
	10,760	73%	15,278	83%	2,008	46%
Linen Hire						
Linen Hire Income	36,703		17,964		20,238	
Laundry & Linen Hire	(13,304)		(3,365)		(9,881)	
	23,399	64%	14,600	81%	10,358	51%
Tours						
Tour Income	2,549		7,464		5,953	
Tour Costs	(2,170)		(5,748)		(5,490)	
	379	15%	1,716	23%	463	8%

DISCLAIMER: The above figures have been compiled from actual results of Management Rights complexes throughout Queensland. These figures are provided for general information purposes only and should not be relied upon without seeking professional advice in relation to your personal circumstances.

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